

Tarun Singh

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PROFESSIONAL EXPERIENCE

Tee Daazzle India Ltd

Co-Founder

New Delhi, India

Mar '24 – Present

- Founded and scaled a luxury home décor brand - Tee Daazzle - applying financial planning, pricing strategy, and unit-economics analysis to balance brand positioning with sustainable margins and cash-flow discipline.
- Led end-to-end financial decision-making, including cost structuring, supplier negotiations, inventory planning, and working capital optimization to support early-stage growth.
- Developed a data-driven go-to-market strategy, aligning consumer insights with capital allocation decisions across product lines and distribution channels.
- Achieved international brand visibility through features in *Forbes* and *Vogue* magazines, strengthening brand equity and supporting partnership and expansion discussions.
- Designed a long-term cross-border expansion roadmap (UAE and Europe), evaluating market entry economics, pricing power, and operational scalability.

Real Estate Project Analyst

Ivy County

Noida, India

Jun '24 – Dec '24

- Managed project financials, tracking performance through variance analysis and cash flow monitoring
- Supported financing efforts by building detailed Excel models for economic evaluations
- Collaborated with cross-functional teams to ensure successful project execution

Summer Analyst Intern

MCD Capital

London, UK

Aug '23 – Oct '23

- Conducted comprehensive financial analysis, including variance assessments for investment projects
- Designed and updated financial models to forecast cash flows and returns
- Executed market research to evaluate trends, competitors, and investment risks, delivering actionable insights

Brand Ambassador

Bayes Business School

London, UK

2022-23

- Actively promote school's programs, events, and initiatives through social media and campus outreach
- Provide information to and answer questions from prospective students about the school's offerings
- Collaborate with the marketing team to organize and execute events such as webinars and info sessions

Student Representative

Bayes Business School

London, UK

2020-23

- Represent the student body by attending assembly meetings, voicing concerns, and advocating for improvements
- Actively promote school's events, programs, and initiatives through social media, campus interactions, and peer networks
- Organize and facilitate communication between students and faculty to create a more inclusive and responsive campus environment

President, Asset Management Club

Bayes Business School

London, UK

2022-23

- Directed strategic planning, overseeing event execution and member engagement activities
- Fostered relationships with industry professionals to facilitate career opportunities for club members
- Spearheaded portfolio management competitions and investment simulations to develop member expertise

Financial Intern

Project Destined – Commercial Real Estate Fundamentals

New Delhi, India

Beginning 11th Jan '25

- Develop financial models for real estate projects, including cash flow projections and property valuations
- Conduct in-depth market research to guide investment strategies
- Prepare detailed investment proposals and financial reports for stakeholder presentations

Summer Analyst

AmplifyME

London, UK

Jul '22 – Aug '22

- Assisted in simulated equity desk operations by analyzing market trends, managing liquidity, and executing mock trades
- Supported valuation efforts using methods like DCF and comparables, contributing to simulated market research
- Contributed to simulated IPO processes by gathering bids, analyzing demand, and helping prepare documentation

Data Analyst/Mentor

Teach for India

New Delhi, India

July '21 – Dec '21

- Designed and implemented a tracking model to monitor the health history of program beneficiaries
- Conducted data analysis to support funding decisions and optimize resource allocation
- Mentored five children while ensuring program data accuracy and reporting consistency

EDUCATION

Bayes (Cass) Business school

Bachelor of Science - Finance

London (UK)

Sept '20 – Jan '24

- Focus Areas: Corporate finance, Asset management, Machine learning, Fintech, Risk management, and Economics

OTHER SKILLS & ACHIEVEMENTS

Certifications

- Private Equity Masterclass (Wall Street Oasis)
- Real Estate Financial Modelling (Wall Street Prep)
- Fundamentals of Financial Markets (Bloomberg GMC)
- Mergers and Acquisitions (NYU Institute of Finance)
- Asset Management Module (The Wharton School)
- Emerging Market Entrepreneurship (Harvard University)

Research & Publications

- **Media Recognition:** Featured in leading global publications including *Forbes* and *Vogue* for entrepreneurial leadership and the application of financial strategy in building a luxury consumer brand.
- **Thought Leadership & Writing:** Regular contributor to business and finance media platforms, including the *Financial Times*, publishing insights on finance, entrepreneurship, and market trends.
- Research Paper: "Alternative Investments in the UK" (Lumiere Research Program)
- Study: "The Effects of Leveraging the Real Estate Market on the Global Economy"
- Advanced Statistical Modelling: Hypothesis Testing and Maximum Likelihood Equations

Key Skills

- Proficient in financial modelling (DCF, LBO, M&A), market research, and risk management.
- Experienced in leadership roles, team mentorship, and stakeholder communication
- Advanced technical skills in Excel, Bloomberg Terminal, and data analysis platforms
- Expertise in Emerging Market Entrepreneurship and Private Equity
- Strong problem-solving and financial insight application
- Fluent in multiple financial modelling and risk assessment frameworks